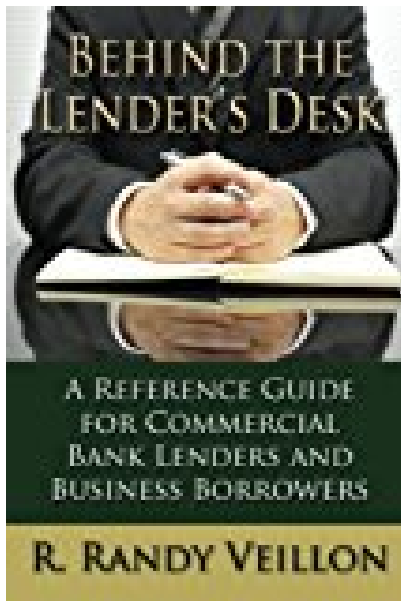


Behind the Lenders Desk A Reference Guide for Commercial Bank Lenders and Business Borrowers



BOOK DETAILS

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BOOK SYNOPSIS

This book wields concise, helpful coaching nudges, as well as Veillons own considerable focused lending experience and insightful expertise to guide both lenders and applicants toward making better loans, learning how lending is supposed to work in todays increasingly tough banking conditions, and why. This edition includes a concise history of US lending that sums up the current lending conditions lenders and applicants face, as well as numerous brief, easy-to-understand loan case examples with quick questions to help the reader understand what makes a business loan application bankable.

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